



# **The Nonprofit Handbook: Everything You Need to Know to Start and Run Your Nonprofit Organization (6th Edition)**

*Gary M. Grobman*

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The Nonprofit Handbook, Sixth Edition is the most up-to-date and useful publication for those starting a nonprofit or for those already operating one. This Handbook is based on The Pennsylvania Nonprofit Handbook, a book originally published in 1992 with the help of more than two-dozen nonprofit executives and attorneys and now in its 8th edition. Each easy-to-read chapter includes a synopsis, useful tips, and resources to obtain more information. This essential reference tool includes: Information about current laws, court decisions, and regulations that apply to nonprofits two full pages devoted to each state and the District of Columbia Practical advice on running a nonprofit, including chapters on grant-writing, communications, fundraising, quality management, insurance, lobbying, personnel, fiscal management, nonprofit ethics, and 24 other chapters Information on applying for federal and state tax-exempt status How to write effective grant applications How to hire and fire Internet resources for nonprofits How to develop a strategic plan How to plan for a program evaluation We know you will find The Nonprofit Handbook to be an essential resource for every library's reference collection.

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