



# **The Six Disciplines of Breakthrough Learning: How to Turn Training and Development into Business Results**

*Calhoun W. Wick, Roy V. H. Pollock, Andy Jefferson*

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Whether you're an HR or OD professional or work in a training department, learn to apply the principles of follow-through management within your organization in the new edition of this bestselling resource.

Incorporating new research on learning and learning transfer, along with new case studies, interviews, and tools, this edition shares guidelines, proven in practice by many Fortune 500 companies, on how to design comprehensive learning experiences in leadership and management, sales, quality, performance improvement, and professional certification. You'll discover the theories and principles underlying the approach, as well as the practical methods, tools, and roadmaps for bridging the "knowing-doing" gap.

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"No other book in the last decade has been more important for the workplace learning field. The second edition is even better, incorporating new wisdom learned in the crucible of real-world practice." Will Thalheimer, Ph.D., president, Work-Learning Research, Inc.

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"I introduced The Six Disciplines to GE's Global Learning Council and I am very glad that I did. The Six Disciplines gives us a common language and a common process that work very well in GE." Jayne Johnson, director, Global Leadership Development, General Electric

"The 6Ds model provided a powerful framework for designing high-impact learning programs that helped to shape our approach to learning and to align our learning leaders across the organization. The second edition adds insights and tools that make this edition even more relevant, practical, and valuable." Robert Sachs, Ph.D., vice president, Learning and Development, Kaiser-Permanente

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